



At Latino legislative day in Olympia

Isabel Garcia
Housing Developer
*The Office of Rural and
Farmworker Housing*

TYPE OF WORK
Perform all aspects of affordable housing development process to obtain capital construction funding for low income and farmworker housing in rural communities.



Housing Developer



TYPICAL DAY: A typical day at work could include researching, collecting and analyzing data to determine low income and farmworker housing needs in selected communities. I complete a land search, determine ownership availability, value and features of property. I collaborate with architects, engineers, contractors, lenders, housing sponsors and public representatives on issues and challenges related to proposed housing developments. Conduct all parts of building from a feasibility analysis to securing funds through compliance monitoring and project reporting.

CAREER PATHWAY: I wanted a fulfilling career, not just a job. I wanted to help others in my community and have a meaningful purpose in life. I left my job as a Court Clerk to manage a multi-family apartment development. I fell in love with affordable housing work. I was promoted to single family housing specialist and within a year, to manager and built over 130 homes in an 11 year span. In 2016, I accepted the Executive Director role for Yakima Valley Partners Habitat for Humanity. In 2019, I transitioned to my current role working on six multi-family housing developments serving families that need affordable homes.



One of Isabel's affordable housing projects

IMPORTANT SKILLS

2 years' experience in planning, housing development laws, construction or related field. Experience working with nonprofits, public agencies and with community.

EDUCATION

Associate's Degree
Housing & Community Development Certificate
Housing Development Finance Professional Certificate

SALARY RANGE

\$50,000-\$74,999

TOOLS OF THE TRADE

cell phone, lap top, a monitor, headset, mouse and stand up desk.

"I love going to work every day because I know the people we serve have hopes and dreams and an affordable home will provide them the platform and strong foundation for them to fulfill their dreams." - Isabel Garcia

